1. Managed [Number] sales specialists and generated over $[Number] sales annually.
2. Secured and grew [Number] accounts in assigned region and met [Timeframe] sales goals of $[Amount].
3. Managed [Product] inventory to optimize sales pitches and closed over [Number] sales within [Timeframe].
4. Achieved regional sales goal of $[Amount] by completing audits, resolving problems, training staff members and completing action plans.
5. Monitored customer buying trends, market conditions and competitor actions to adjust strategies and achieve sales goals.
6. Gave benefit-oriented, polished presentations driving dramatic revenue growth across multiple sales channels.
7. Facilitated [Number]% increase in [Type] sales over [Timeframe].
8. Contacted key accounts regularly and achieved high satisfaction scores by routinely re-assessing needs and resolving conflicts.
9. Assessed each location's individual and team performances, analyzing data trends to determine best methods to improve sales results.
10. Established [Number] new accounts worth over $[Amount] annually.
11. Partnered with sales team members and leveraged strong negotiation skills to close tough deals with lucrative clients.
12. Managed team of [Number] direct reports.
13. Achieved regional sales objectives by coordinating sales team, developing successful [Type] strategies and servicing accounts to strengthen business relationships.
14. Hired, trained and motivated performance-oriented field sales team handling [Location] needs and consistently bringing in over [Number]% of quarterly goal.
15. Developed new facility operations processes and management procedures.
16. Administered $[Amount] annual sales division budget.
17. Prepared and finalized sales contracts with high-value customers successfully increasing yearly business by $[Amount].
18. Worked diligently to resolve unique and recurring complaints, promoting loyalty and enhancing operations.
19. Managed regional sales team of [Number] by [Action], [Action] and [Action].
20. Monitored weekly, monthly and quarterly achievement goals.